

Hygiene Interview Questions

1. How are your teeth and gums feeling? Any sensitivity? Any trouble chewing or biting? Noticed any sores or unusual spots on any areas of your mouth?
2. Any problems with your jaw joint? Any clicking/popping sounds? Clenching or grinding? Any pain or headaches?
3. What is your homecare routine currently? Have you noticed any bleeding when brushing or flossing?
4. How do you feel about the appearance of your teeth? Are they as white as you like? How do feel about the look of the silver, mercury-type fillings in your mouth?
5. I noticed Doctor diagnosed _____ at your last visit. How is that area feeling? Were you aware that you have some unused insurance benefits for this calendar year?
6. We have added some exciting technologies to our practice since you were last in. We wanted to make sure you knew about our _____.
(i.e., soft-tissue laser, laser whitening, sleep sedation, Cerec crowns, digital x-rays, etc. Remember to always promote benefits... not procedures!)